

Biography: John L. Thompson Global Focus LLC and Exepron



John is the owner of Global Focus LLC, a business consultancy and co-owner and founder of Exepron, a cloud-based Critical Chain Project Management software solution. John specializes in positioning Organizations for sustainable growth and business turn-around, including Project Management, Distribution, Finance and Measurement, Strategy and the TOC Thinking Process. John is currently on the Board of the TOCICO, the Theory of Constraints International Certification Organization as well as a founding member and past Chairman.

John has led numerous Companies through Facilitated Analysis and hands on Implementations in many diverse Industries. Training and Implementations have been conducted on a global basis, including the USA, Southern Africa, Ukraine, England and China. This has led to successful implementations in the Aerospace, Electronic Stock Trading, Auto Collision Repair, Landscape Architecture, Forest Technology, Retail Apparel Distribution, Medical Instrumentation, Composite Fiber Reinforced Plastics, Steel and Heavy Steel Fabrication Industries, among others.

Unique Business Solutions include:

Logistics: TOC Production, Distribution, Supply Chain Logistics, Project Management and TOC Accounting.

Strategy: Strategy and Tactics Workshop, Change Management, Executive Facilitation - gaining the collaboration and alliance of divergent department agendas into a single Corporate Strategy utilizing the Thinking Process.

Market Segmentation: Constructing unique Unrefusable Market Offers (Mafia Offers) through analysis and Market Segmentation utilizing the Thinking Process.

Sales Training: Create and sell Value based Solutions and concepts, internally and externally - Sales Training for Executives, Managers and Sales personnel.

Creative Product Innovation: Product design, development and creative innovation for new and existing products through analysis and development of a Market Segmentation Plan utilizing the Thinking Process. Execute the Implementation Plan using Critical Chain Project Management.

Project Management: Learn how to apply the Critical Chain Project Management principles to bring projects in within budget, on time and to the original specification.

John has extensive experience in Production and Strategic Planning applied over many years in the Forest Engineering Industry, having been responsible for managing a sawmill, transport fleet management, harvesting, the establishment and management of plantations. John held an executive position as Timber Supply and Strategic Planner for 6 years in a large corporate environment. This included the research and investigation of production forestry in Central Europe, Australia, New Zealand and the USA in preparation for the design, manufacture, development and deployment of advanced Timber Transport Logistic Systems.

Following the successes achieved using the Theory of Constraints (TOC) methodology in Forestry, by invitation of Dr. Eli Goldratt; John moved his family to the United States in 1995 to further his knowledge and implementation skills. John spent the first five years in the United States at the Avraham Y. Goldratt Institute – both implementing and teaching all of the TOC application courses as a Certified Associate – Production, Distribution and Project Management including teaching the Thinking Process (Jonah Program) and TOC Management Skills. John has been an independent business consultant since 2000.

John's formal qualifications include a Bachelor of Science in Forest Engineering Technology and a Bachelor of Science Honors from the University of Stellenbosch, South Africa. John has been a moderator for Forest Engineering subjects at Saasveld Forestry College in South Africa and a Board member of Forest Engineering of South Africa (FESA), developing and transferring Technology for the Forestry Industry.

John is TOCICO certified in all TOC applications: Operations, Project Management, Distribution, Finance and Measurement, Strategy and the TOC Thinking Process.